

2023 Construction Outlook GeorgiaSurveyResults

Total Responses33Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

 Compared to 2022, do you expect the available dollar value of projects you compete for in 2023 to be higher/lower/about the same? (answer for all market areas in which your business operates): Responses33

Market	Higher	Lower	Same	Net*	US Net
Other Healthcare	57%	0%	43%	57%	28%
Hospital	44%	0%	56%	44%	23%
Water/Sewer	50%	7%	43%	43%	38%
Data Center	48%	10%	43%	38%	12%
Federal (e.g., VA, GSA, USACE, NAVFA	AC)44%	6%	50%	38%	37%
Transportation (e.g., transit, rail, airport)	47%	12%	41%	35%	42%
K-12 School	42%	11%	47%	32%	16%
Public Building	43%	19%	38%	24%	23%
Higher Education	36%	16%	48%	20%	16%
Bridge/Highway	14%	0%	86%	14%	42%
Manufacturing	44%	33%	22%	11%	14%
Other	22%	11%	67%	11%	10%
Lodging	42%	32%	26%	11%Wur	
		40%	25%	-5%	-22%
Multifamily Residential	35%	41%	24%	-6%	1%
Private Office	23%	45%	32%	-23%	-21%

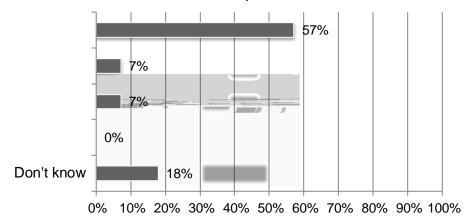
^{*}Net equals difference between number of "Higher" and "Lower" responses as percent of total.

2.	What percent changedo you expect in youheadcount in 202? Responses33
3.	How would you describe your current situation in filling salaried and hourly craft positions?

5. What

7.	Do you anticipate purchasing/leasing new work vehicles or equipment in 2028@sponses33
8.	What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your businessResponses33
9.	Did an owner

10. If projects were postponed or canceled, what was the main reas&esponses28



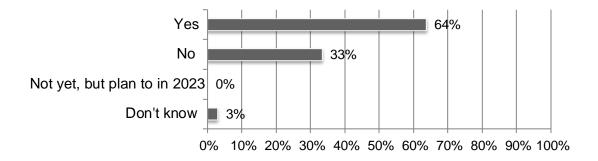
11. What are your biggest concerns for 2023? (mark all that ap Responses 33)

12. What challenges, if any, do you see regarding the safety and health of your firm's worked apply) Responses31	ers? (mark all that

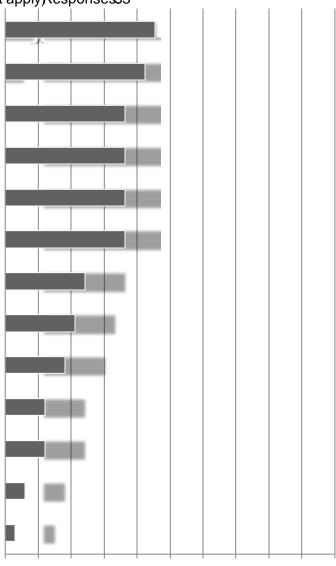
13. Compared to 2022, will your firm's 2023 investment in the following technologies changeark all that apply) Responses 33

	Increase	Decrease	No change
Building Information Modeling (BIM)	30%	3%	67%
Project management software	25%	3%	72%
Estimating software	24%	0%	76%
Accounting software	21%	3%	76%
Scheduling software	20%	0%	80%
Payroll software	17%	3%	80%
Project collaboration software	16%	10%	74%
Document management software	16%	3%	81%
Human resources (HR) software	14%	7%	79%
Client relationship management (CRM) sof		6%	81%
Fleet tracking/management software	11%	4%	86%
Prequalification software	10%	0%	90%
Subcontractor bid management/ITB software0%		0%	90%
Tool/asset management/tracking	7%	0%	93%
Service management software	4%	0%	96%

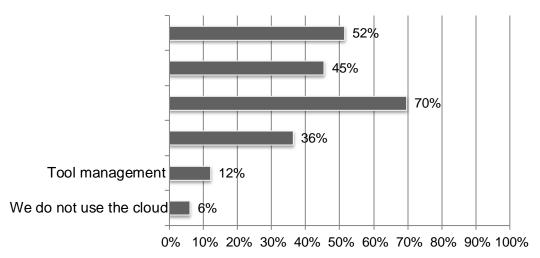
15. Does your firm currently have a formal IT plan to support yoursiness objectives Responses 33



16. What are your biggest IT challenge mark all that apply Responses 33



17. Does your firm use cloudhosted technology in any of the following ways(mark all that apply) Responses33



18. What best describes your firm Responses: 33

19. When you selfperform construction work, do you operate as a union contractor or an operator? Responses 33