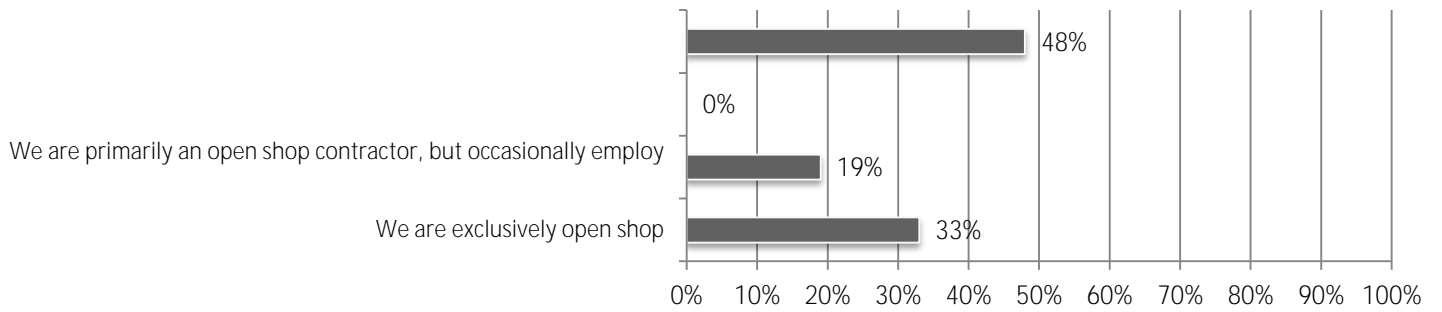
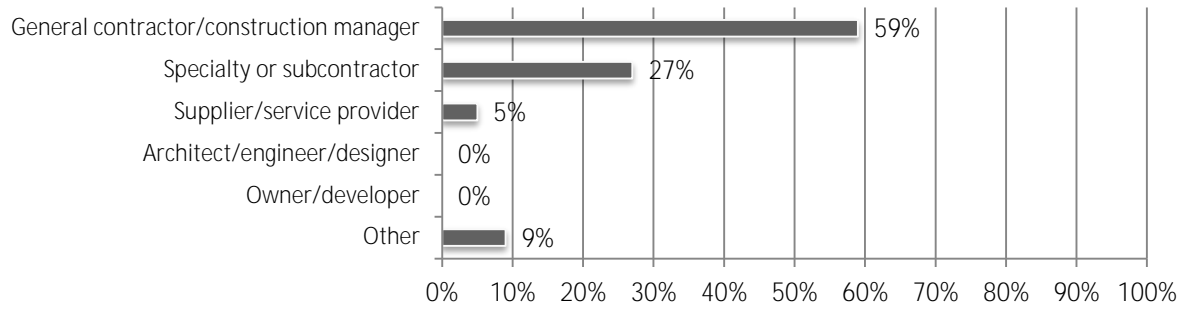


Total Responses: 22. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

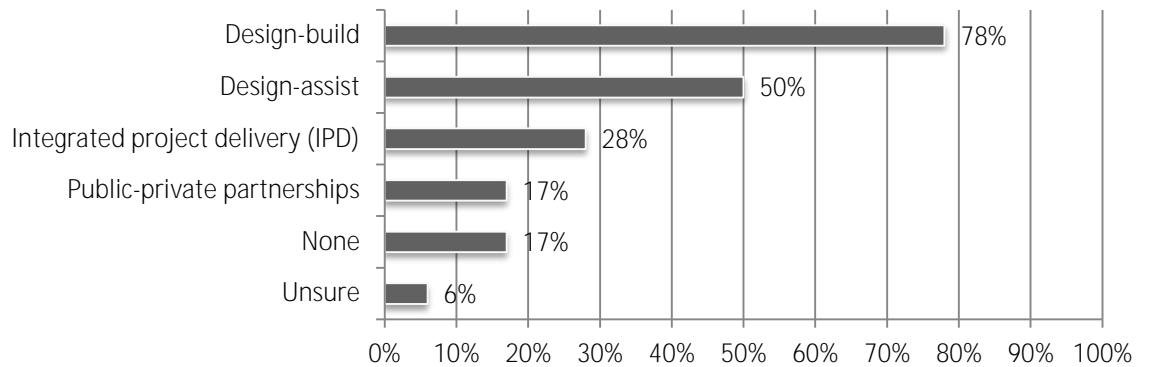
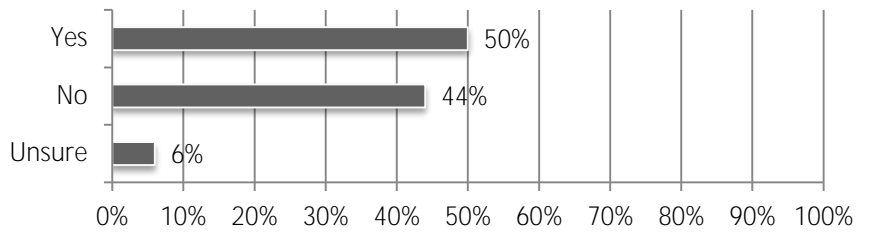
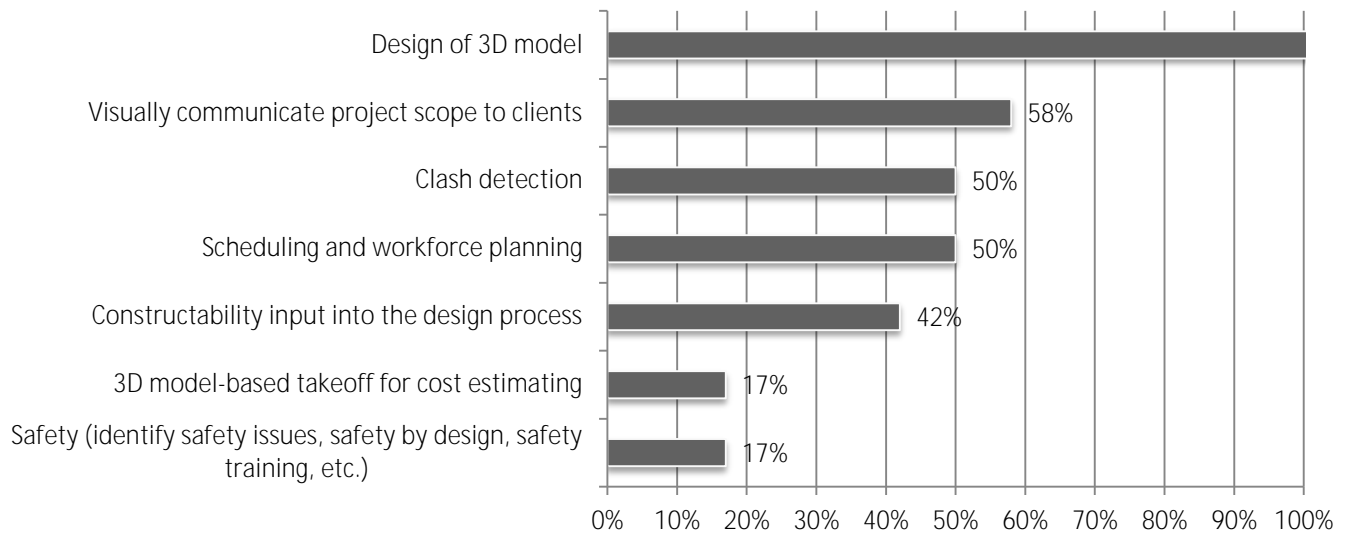
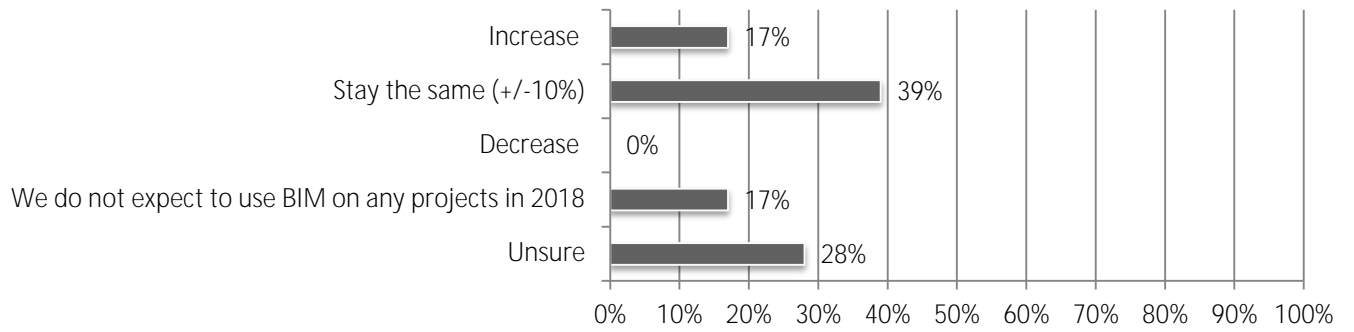


All projects	80%	0%	20%	80%
Power	63%	0%	38%	63%
Water/Sewer	54%	0%	46%	54%
Hospital	53%	0%	47%	53%
Multifamily Residential	50%	0%	50%	50%
Manufacturing	46%	0%	54%	46%
Retail, Warehouse, Lodging	46%	0%	54%	46%
Transportation (e.g., transit, rail, airport)	38%	0%	63%	38%
Highway	33%	0%	67%	33%
Private Office	43%	14%	43%	29%
Federal (e.g., VA, GSA, USACE, NAVFAC)	25%	8%	67%	17%
Higher Education	27%	13%	60%	13%
K-12 School	27%	13%	60%	13%

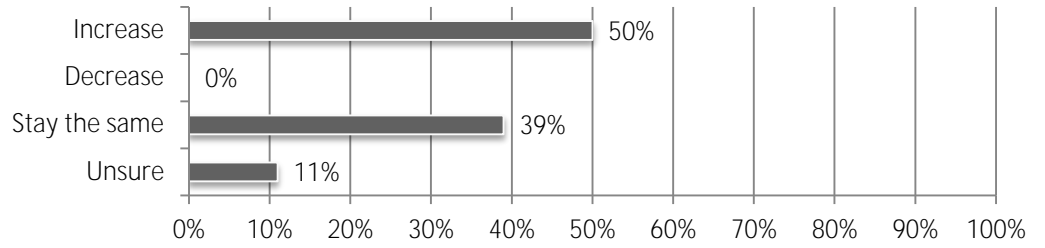
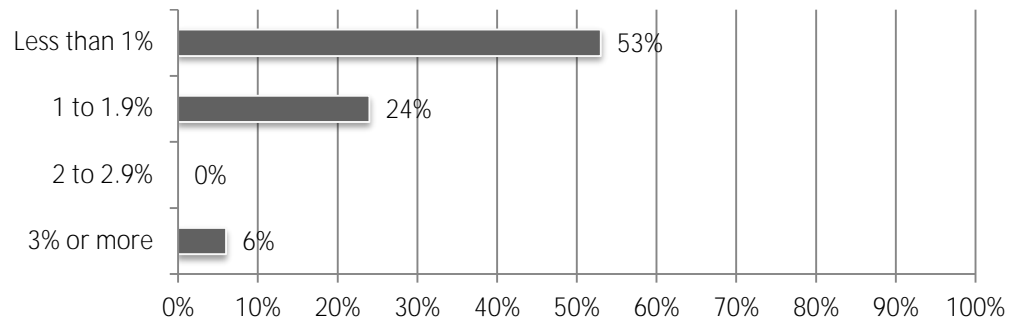
*\*Net equals difference between number of "Higher" and "Lower" responses as percent of total.*











Accounting software	38%	56%	0%	6%
Building Information Modeling	27%	60%	0%	13%

