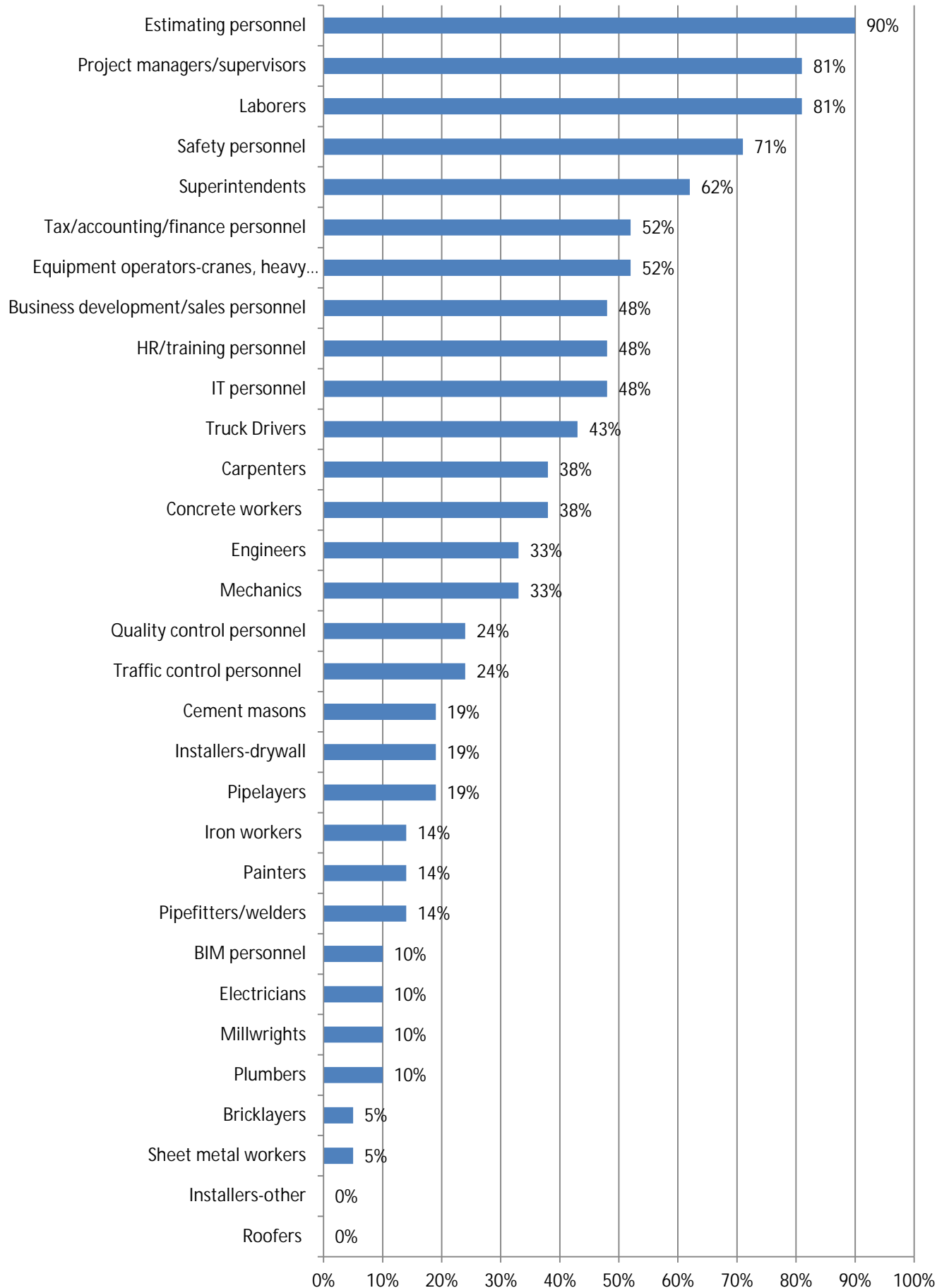


2017 Workforce Survey Results

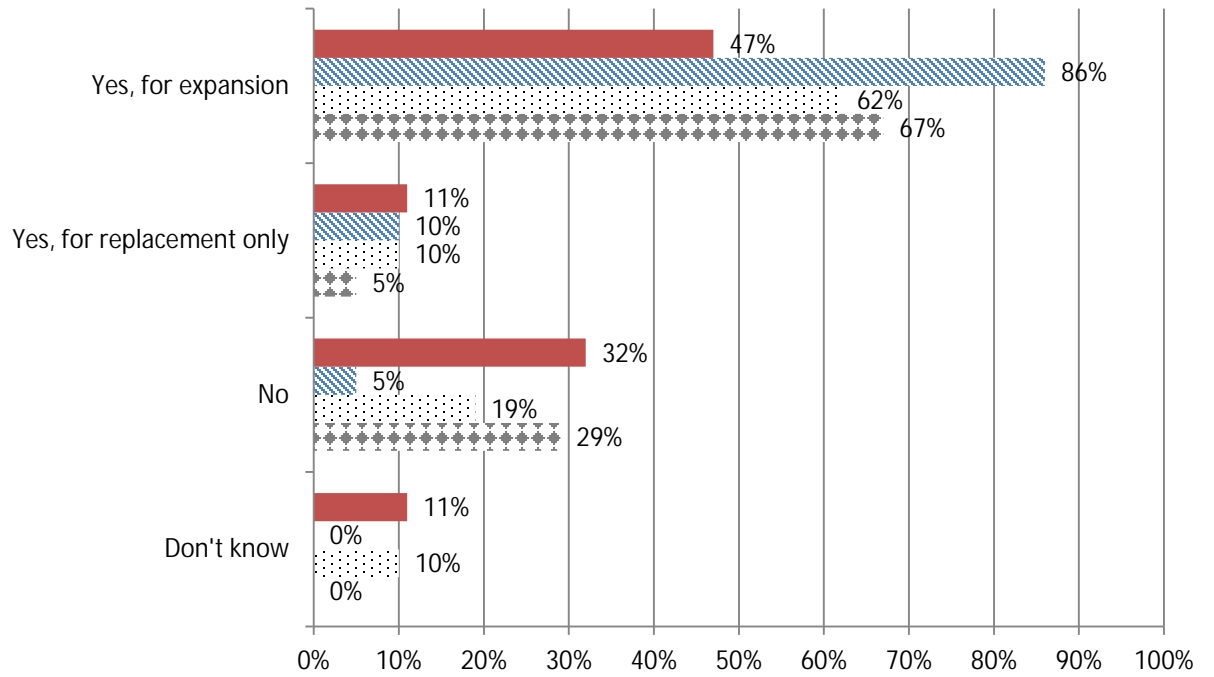
Indiana Results

2. What types of employees does your firm employ (mark all that apply)?

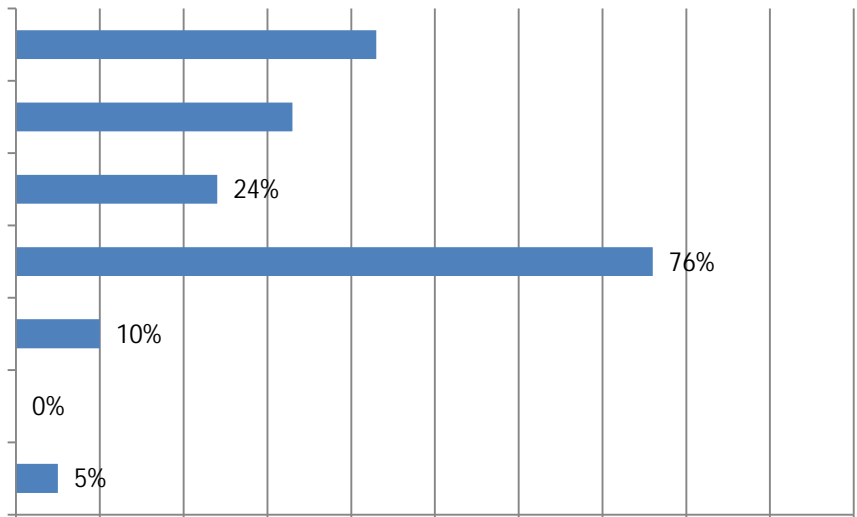


3. In the next 12 months, do you expect your firm will hire additional or replacement:

■ Hourly office personnel ■ Hourly craft personnel ■ Salaried office personnel ■ Salaried field personnel



4. How would you describe your current recruitment situation?



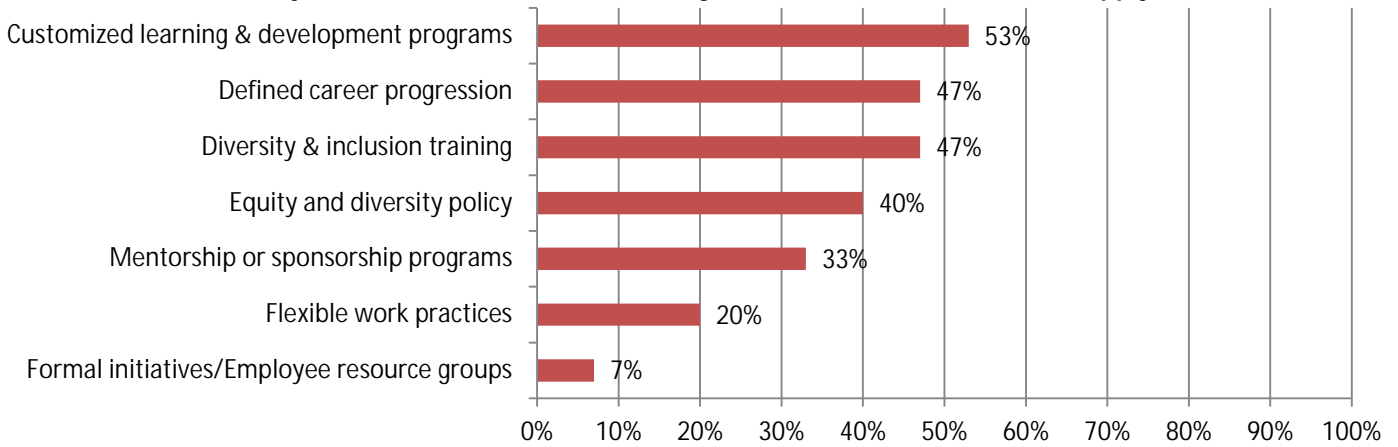
5. If your firm is having trouble filling salaried positions, please indicate the position types

9. How would you rate the adequacy of the local pipeline for supplying craft personnel who are:

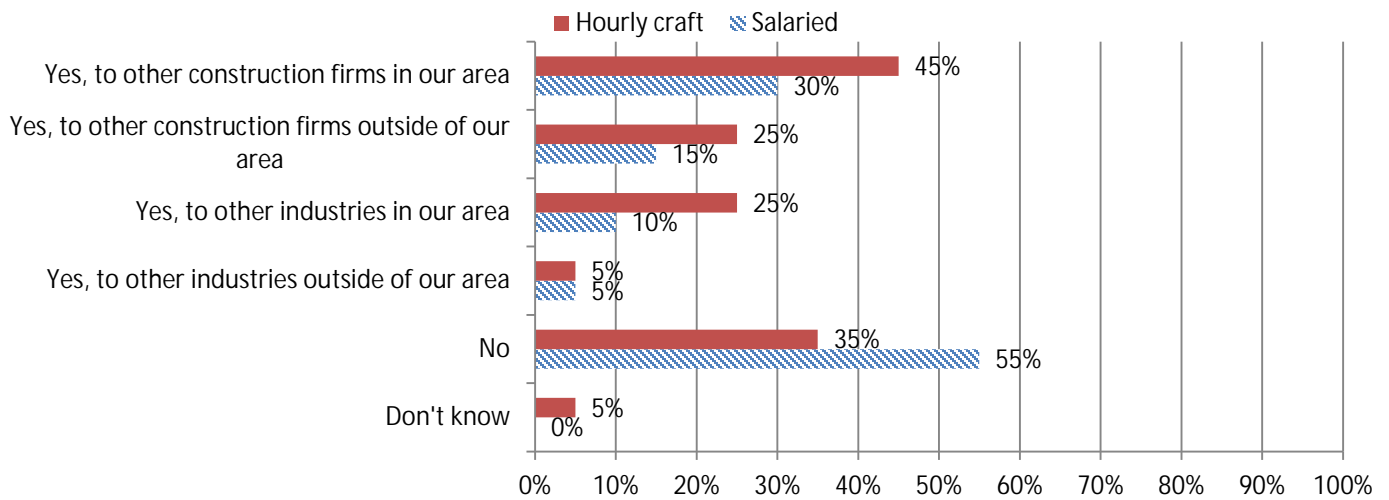
10. Which, if any, of these categories of workers does your firm make special efforts to recruit and/or retain (mark all that apply)?

11. What methods does your firm use to recruit these categories of workers (mark all that apply)?

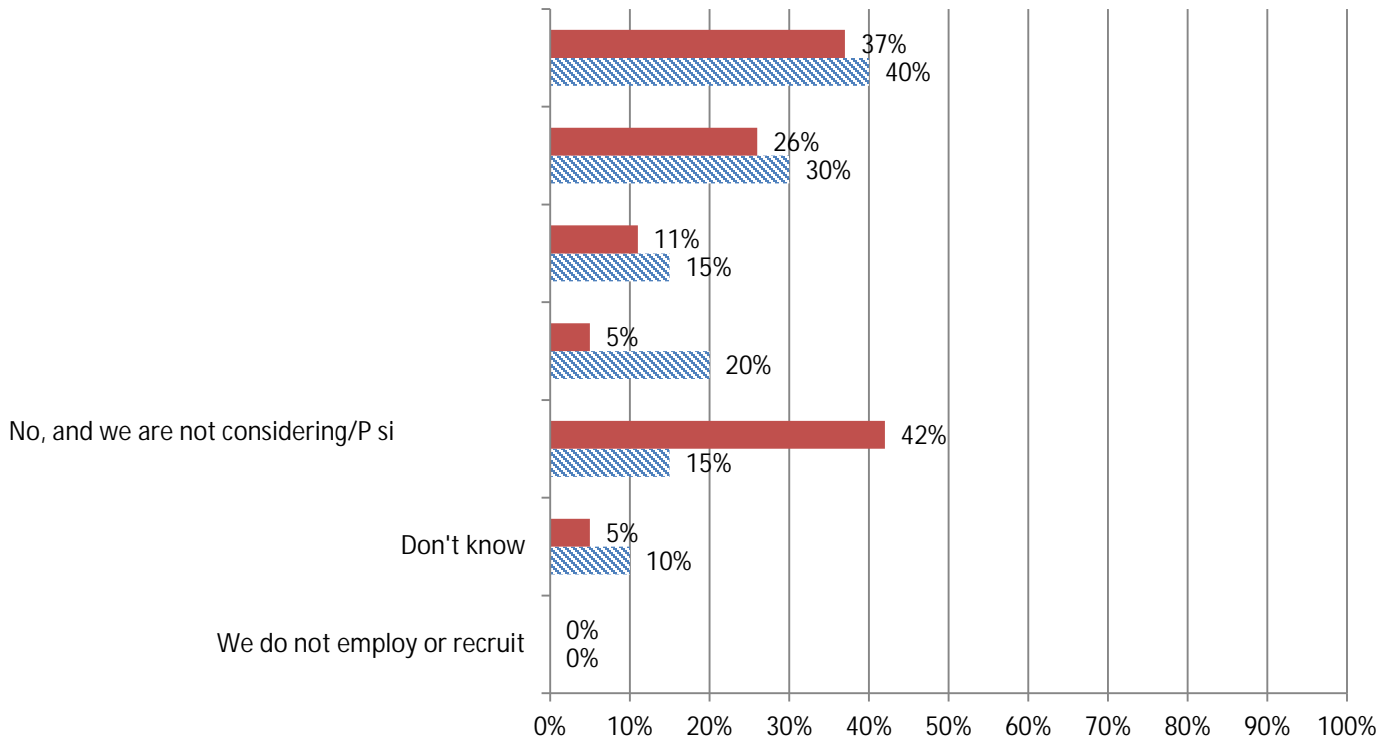
12. What methods does your firm use to retain these categories of workers (mark all that apply)?



13. Is your firm losing hourly craft or salaried personnel to other employers (mark all that apply)?



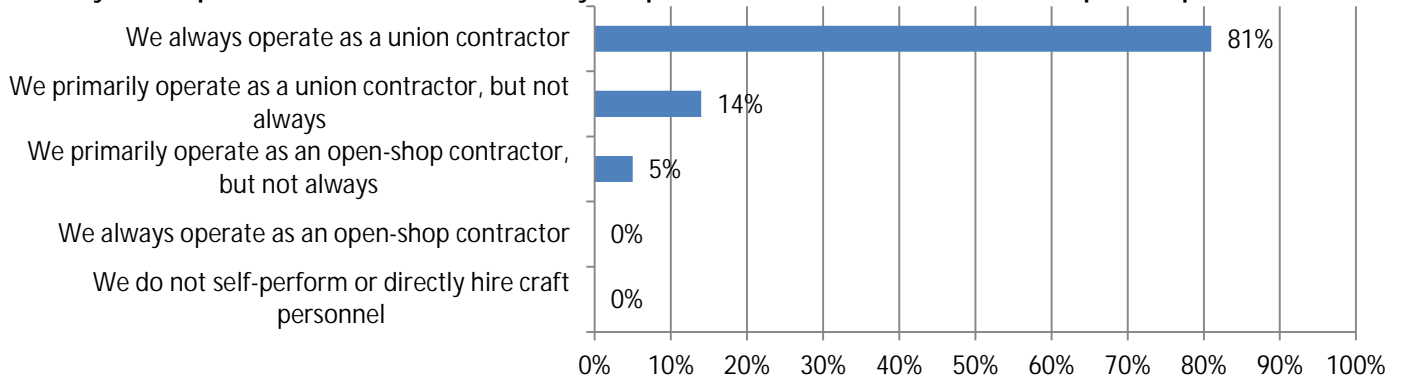
14. Has your firm increased pay and/or benefits for hourly craft or salaried personnel in the last year because of difficulty in filling positions (mark all that apply)?



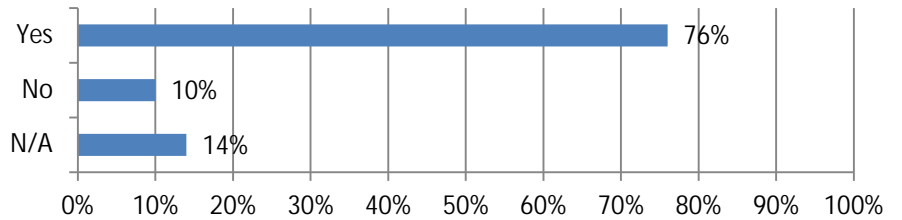
15. Have you increased your use of any of the following during the past year because of difficulty in filling positions (mark all that apply)?

16. If your firm is experiencing staffing challenges, how would you describe the impact on your company's safety and health program or performance?

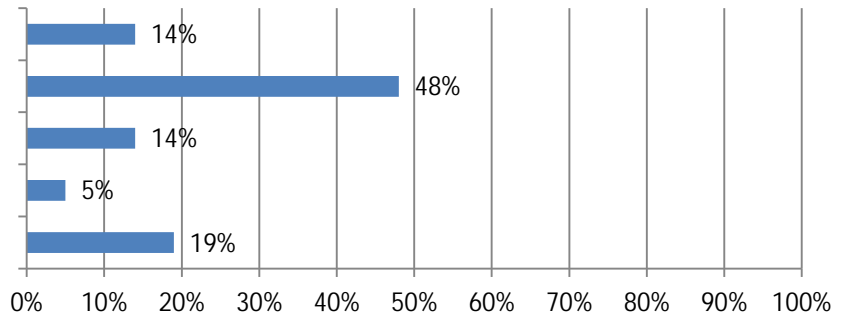
17. When you self-perform construction work, do you operate as a union contractor or an open-shop?



18. Would/ do you encourage your children to pursue careers in construction?



19. How many total employees does your firm employ at all of its locations?



20. Estimate the total dollar amount of work your firm performed during the past 12 months.